



## Course Prospectus

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# Introduction to TDL Procurement and Acquisition

### Abstract

The aim of the course is to instruct students in the practical and political aspects of Tactical Data Link (TDL) procurement/acquisition. The acquisition of TDLs is a complex challenge for even the most experienced procurement specialist and presents many unique challenges. This course discusses current and future equipment options, explains the workings of the TDL industry and introduces the student to strategies and methodologies that will help them procure and manage cost-effective TDL capability.

### Intended Audience

Procurement/Acquisition Staff, Policy Advisors and Academics, Bid Managers.

### Subjects Covered

- Review of existing TDL technologies and international plans for the future of TDLs.
- CONOPS and capability.
- Requirements capture and management.
- The roles of NATO and the US in TDL procurement.
- Standards and making informed decisions.
- TDL terminal hardware and software issues.
- US Foreign Military Sales and Export procedures.
- Sustainment, support, manning and training.
- Requests for Information and Proposals.
- Tender assessments and contract negotiations.
- International interoperability and assurance processes.
- Test and acceptance.
- Frequency clearance and international co-ordination issues.

- Previous TDL procurement successes and failures.
- Current TDL procurements/programmes.

## **Course Details**

<b>Full Title</b>	Introduction to TDL Procurement/Acquisition
<b>Prerequisites</b>	Introduction to TDLs or MIDS/Link 16 or similar
<b>Classification</b>	Unclassified
<b>Duration</b>	2 days
<b>Price</b>	On application – variable depending upon status and group size.

## **Course Locations**

Scheduled courses normally operate from venues in Great Malvern, Worcestershire, UK.

Group courses can be run at other locations (as specified by the client)- prices available on request.

## **Schedule & Registering to Attend**

A schedule of planned courses and a fax/postal booking form is available through our website. Students can also register an interest by emailing their details and course requirements to the email address shown below.

To enquire about group bookings and bespoke courses, please contact us.

## **Contact Details**

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## **About 3SDL**

3SDL is an independent company of experienced training consultants. A selective number of our consultant's are experienced practitioners of the Defence TDL Procurement and Acquisition process. We build partnerships with government departments and agencies that span the lifecycle of acquisition, providing support services to procurers, users and systems managers.